

Message Text

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64

ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 PM-07 INR-10 L-03 NSAE-00 PA-04

RSC-01 PRS-01 SP-03 USIA-15 TRSE-00 SAJ-01 DODE-00

DRC-01 /072 W

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R 241312Z APR 74

FM AMEMBASSY LONDON

TO USDOC WASHDC

INFO SECSTATE WASHDC 9759

USMISSION NATO BRUSSELS

UNCLAS LONDON 05028

E.O. 11652: N/A

TAGS: BPRO, ETEL, NATO, UK

SUBJECT: NATO INFRASTRUCTURE REQUIREMENT - RADARS FOR
SAXA VORD.

REF: LONDON 2611, FEB. 28, 1974

LONDON 1981, FEB. 13, 1974

LONDON A-805, JUNE 25, 1973

EMBASSY HAS RECEIVED EXPRESSIONS OF INTEREST IN THE SAXA
VORD PROJECT FROM TWO U.S. COMPANIES, SPERRV RAND AND
RAYTHEON.

IT SEEMS LIKELY THAT THE SAXA VORD REPORTING POST WILL
TIE IN WITH EIGHT OTHER STATIONS TO BE SET UP BY U.K.
MOD OUTSIDE THE NATO INFRASTRUCTURE, AND THAT THE
SUCCESSFUL BIDDER ON THE SAXA VORD ICB PROJECT WILL BE
IN A FAVORED POSITION FOR THE ADDITIONAL WORK.

SO FAR AS WE ARE AWARE, NEITHER SPERRV, RAYTHEON, NOR
COSSOR (RAYTHEON'S U.K. SUBSIDIARY) ARE INDIVIDUALLY ABLE
TO TAKE UP THE WHOLE PROJECT, BUT MIGHT DO SO AS A JOINT
VENTURE.

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WE WOULD LIKE COMMERCE TO SUGGEST THIS APPROACH TO

WILLIAM LEESEMAN, 2R112, SPERRY GVROSCOOE DIVISION,
SPERRY RAND CORP., GREAT NECK, N.Y. 11020 (TEL: 516-
574-1415) LEESEMAN CONTACTED THE EMBASSY ON APRIL 19
SEEKING FURTHER INFORMATION ON THIS PROJECT.

IF THE REACTION IS FAVORABLE, WE WILL PASS ANY EXPRESSIONS
OF INTEREST TO GROUP CAPTAIN ERIC MADGER OF RAYTHEON
OVERSEAS LTD., AND RICHARD TRIM, ASSISTANT MANAGING
DIRECTOR OF COSSOR.

WE ARE WAITING FOR NOTIFICATION OF INTENTION TO CALL
FOR BIDS ON SAXA VORD WHICH SHOULD BE RELEASED IN THE
NEXT FEW WEEKS, AND WHICH WILL BE FORWARDED TO THE
DEPARTMENT ON RECEIPT.

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30 JUN 2005

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